## E. GUTZWILLER & CIE

### BANQUIERS

# Ex-ante price list, Swiss & other clients

Service:	Execution Only for natural persons	
Single position:	Stocks in Switzerland, collective custody	
Category/trading venue:	Large enterprise/SIX Swiss Exchange	
Type of transaction:	Purchase/sale by phone, email, letter via management	
Investment amount:	CHF 20,000	
Holding period:	5 years	

Cost component	Costs	
Cost component	annual in %	5 years in %
One-time initial costs		
Purchase of the position (broker's fee)	1.10%	1.10%
Total initial costs	1.10%	1.10%
Ongoing costs over the aforementioned holding period		
Administration & custodianship	0.30%	1.50%
Total ongoing costs over the holding period	0.30%	1.50%
Exit costs		
Sale of the position (broker's fee)	1.10%	1.10%
Total exit costs	1.10%	1.10%
Total costs	0.74%	3.70%
Retained contributions	none	none

Effects of costs on investment yield		
Without taking the aforementioned costs into account, the investment yield would be higher, as indicated below:		
In the first year by:	1.40%	
In years 2 through 4 by:	0.30%	
In the last year by:	1.40%	
Consolidated over the aforementioned holding period by:	3.70%	
On average per year, over the aforementioned holding period, by:	0.74%	

## E. GUTZWILLER & C'E

### BANQUIERS

Service:	Execution Only for natural persons
Single position:	Stocks in foreign countries, collective custody
Category/trading venue:	Large enterprise/Frankfurt Stock Exchange
Type of transaction:	Purchase/sale by phone, email, letter via management
Investment amount:	CHF 20,000
Holding period:	5 years

Cast component	Costs	
Cost component	annual in %	5 years in %
One-time initial costs		
Purchase of the position (broker's fee)	1.40%	1.40%
Total initial costs	1.40%	1.40%
Ongoing costs over the aforementioned holding period		
Administration & custodianship (Assumption: Custodianship in foreign country +0.05% p.a.)	0.35%	1.75%
Total ongoing costs over the holding period	0.35%	1.75%
Exit costs		
Sale of the position (broker's fee)	1.40%	1.40%
Total exit costs	1.40%	1.40%
Total costs	0.91%	4.55%
Retained contributions	none	none

Effects of costs on investment yield	
Without taking the aforementioned costs into account, the investment yield would be higher, as indicated below:	
In the first year by:	1.75%
In years 2 through 4 by:	0.35%
In the last year by:	1.75%
Consolidated over the aforementioned holding period by:	4.55%
On average per year, over the aforementioned holding period, by:	0.91%

## E. GUTZWILLER & C'E

### BANQUIERS

Service:	Execution Only for natural persons
Single position:	Bonds in Swiss francs, collective custody
Category/trading venue:	Large enterprise/SIX Swiss Exchange
Type of transaction:	Purchase/sale by phone, email, letter via management
Investment amount:	CHF 20,000
Holding period:	5 years

Cost component	Co	Costs	
Cost component	annual in %	5 years in %	
One-time initial costs			
Purchase of the position (broker's fee)	0.95%	0.95%	
Total initial costs	0.95%	0.95%	
Ongoing costs over the aforementioned holding period			
Administration & custodianship	0.30%	1.50%	
Total ongoing costs over the holding period	0.30%	1.50%	
Exit costs			
Reimbursement (commission)	0.25%	0.25%	
Total exit costs	0.25%	0.25%	
Total costs	0.54%	2.70%	
Retained contributions	none	none	

Effects of costs on investment yield	
Without taking the aforementioned costs into account, the investment yield would be higher, as indicated below:	
In the first year by:	1.25%
In years 2 through 4 by:	0.30%
In the last year by:	0.55%
Consolidated over the aforementioned holding period by:	2.70%
On average per year, over the aforementioned holding period, by:	0.54%

### E. GUTZWILLER & C<sup>IE</sup> BANQUIERS

Service:	Execution Only for natural persons	
Single position:	Bonds in euros, collective custody	
Category/trading venue:	Large enterprise/Frankfurt Stock Exchange	
Type of transaction:	Purchase/sale by phone, email, letter via management	
Investment amount:	CHF 20,000	
Holding period:	5 years	

Cost component	Costs	
Cost component	annual in %	5 years in %
One-time initial costs		
Purchase of the position (broker's fee)	1.25%	1.25%
Total initial costs	1.25%	1.25%
Ongoing costs over the aforementioned holding period		
Administration & custodianship (Assumption: Custodianship in foreign country +0.05% p.a.)	0.35%	1.75%
Total ongoing costs over the holding period	0.35%	1.75%
Exit costs		
Reimbursement (commission)	0.25%	0.25%
Total exit costs	0.25%	0.25%
Total costs	0.65%	3.25%
Retained contributions	none	none

Effects of costs on investment yield	
Without taking the aforementioned costs into account, the investment yield would be higher, as indicated below:	
In the first year by:	1.60%
In years 2 through 4 by:	0.35%
In the last year by:	0.60%
Consolidated over the aforementioned holding period by:	3.25%
On average per year, over the aforementioned holding period, by:	0.65%

# E. GUTZWILLER & C'E

### BANQUIERS

Service:	Execution Only for natural persons	
Single position:	Funds in Swiss francs, collective custody	
Category/trading venue:	Mutual funds	
Type of transaction:	Purchase/sale by phone, email, letter via management	
Investment amount:	CHF 20,000	
Holding period:	5 years	

Containing and	C	Costs	
Cost component	annual in %	5 years in %	
One-time initial costs			
Purchase of the position (broker's fee)	1.10%	1.10%	
Total initial costs	1.10%	1.10%	
Ongoing costs over the aforementioned holding period			
Administration & custodianship	0.30%	1.50%	
Product costs (thousands of euros, assumption: 0.80% p.a.)	0.80%	4.00%	
Total ongoing costs over the holding period	1.10%	5.50%	
Exit costs			
Sale of the position (broker's fee)	1.10%	1.10%	
Total exit costs	1.10%	1.10%	
Total costs	1.54%	7.70%	
Retained contributions	none	none	

Effects of costs on investment yield		
Without taking the aforementioned costs into account, the investment yield would be higher, as indicated below:		
In the first year by:	2.20%	
In years 2 through 4 by:	1.10%	
In the last year by:	2.20%	
Consolidated over the aforementioned holding period by:	7.70%	
On average per year, over the aforementioned holding period, by:	1.54%	

effective as of 15/11/2021

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